

Girl Scouts Heart of Michigan



**2008-2009
Annual Report**



Girl Scouting builds girls of **courage, confidence and character** who make the world a better place.

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The Girl Scout Mission

**Girl Scouting builds girls
of courage, confidence and character,
who make the world a better place.**

The Girl Scout Promise

**On my honor, I will try:
To serve God and my country,
To help people at all times,
And to live by the Girl Scout Law.**

The Girl Scout Law

**I will do my best to be
honest and fair,
friendly and helpful,
considerate and caring,
courageous and strong, and
responsible for what I say and do
and to
respect myself and others,
respect authority,
use resources wisely,
make the world a better place, and
be a sister to every Girl Scout.**

Girl Scouts Heart of Michigan

When a girl makes the Girl Scout Promise for the very first time, she becomes a sister to every Girl Scout. Coming into this sisterhood, she learns the value of working with others who are like her and yet not like her. This is a core value of Girl Scouting – a safe place where girls learn to appreciate their similarities and differences and come to realize that they have much in common with others who seem very different.

On a broader scale, our first year as Girl Scouts Heart of Michigan was also a time of learning the value of working together. On October 1, 2008, Girl Scouts Heart of Michigan was formed, bringing together volunteers and staff from five legacy Girl Scout councils in southwest, northeast and mid-Michigan. The former legacy council offices now serve as regional centers and a regional center was added in Calhoun County. The 25,000 girls served in GSHOM now have access to programs across the new, high-capacity council, including activities at 11 premier outdoor facilities.

During the first year of GSHOM's existence, we celebrated many successes. Our camps welcomed 265 more campers in 2009 than we had in 2008, and our Girl Scout cookie program achieved a slight increase,

when most Girl Scout councils in the nation were seeing a drop in cookie sales. Our membership held steady at approximately 25,000, despite the challenges of Michigan's faltering economy. We learned how to work with volunteers and staff members from all five regions, all for the good of the girls. When we came together for our very successful, first-ever council-wide Jamboree at Camp Linden in August, 2009, it was to celebrate our new partnerships, our new friendships and our new way of work.

As we present this first annual report for Girl Scouts Heart of Michigan, we thank all of our volunteers for your continued dedicated service to Girl Scouting. Your devotion inspires us!



**Girl Scouts Heart of Michigan
Balance Sheet
As of 9/30/2009
(In Whole Numbers)**

		Beginning Year Balance	Current Period Balance
		<u> </u>	<u> </u>
Assets			
Cash	1000	1,478,475	611,422
Investments	1100	1,056,991	727,900
Accounts Receivable	1200	107,611	104,705
Pledges Receivable	1300	762,040	567,675
Inventory	1400	361,249	362,775
Prepaid Expenses	1500	75,418	128,600
Property and Equipment	1800	14,909,805	14,429,103
Long Term Assets	1900	<u>2,664,811</u>	<u>1,948,837</u>
Total Assets		<u><u>21,416,401</u></u>	<u><u>18,881,017</u></u>
Liabilities			
Accounts Payable	2000	76,309	217,497
Accrued Expenses	2100	216,961	213,096
Custodial Funds	2200	103,249	113,614
Other Current Liabilities	2400	338,385	159,180
Deferred Revenue	2500	667	0
Long Term Debt	2600	<u>2,333,826</u>	<u>2,329,961</u>
Total Liabilities		<u><u>3,069,397</u></u>	<u><u>3,033,349</u></u>
Fund Balance			
Net Assets/YTD Net Income	3000	<u>18,347,004</u>	<u>15,847,668</u>
Total Fund Balance		<u><u>18,347,004</u></u>	<u><u>15,847,668</u></u>
Total Liabilities & Fund Balance		<u><u>21,416,401</u></u>	<u><u>18,881,017</u></u>

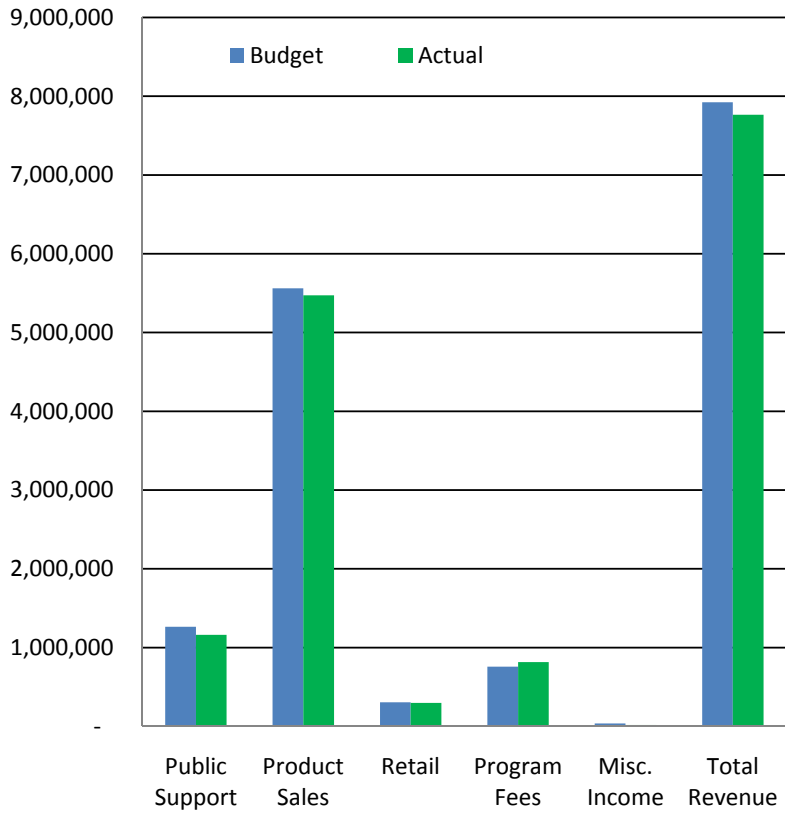
courage, confidence and character



Girl Scouts Heart of Michigan
Statement of Revenues and Expenditures
From 10/1/2008 Through 9/30/2009
(In Whole Numbers)

	Total Budget - Revised	Current Year Actual	YTD Budget Variance - Revised
	<u> </u>	<u> </u>	<u> </u>
Operating Revenue			
4100 Direct Contributions	500,000	489,198	(10,802)
4130 Foundations/Grants	177,054	164,738	(12,316)
4200 United Way	350,000	358,958	8,958
4300 In Kind Contributions	200,000	222,398	22,398
4400 Government Grants	12,000	1,846	(10,154)
4500 Special Fundraising Events	25,000	27,982	2,982
5200 Program Service Fees	750,000	795,106	45,106
5300 Rental and Service Income	7,000	19,211	12,211
5400 Investment Income	0	19,450	19,450
5600 Miscellaneous Income	36,950	38,899	1,949
Total Operating Revenue	<u>2,058,004</u>	<u>2,137,787</u>	<u>79,783</u>
Sales Revenue (net)			
5000 Product Sales	5,561,000	5,532,071	(28,929)
5100 Retail Operations	305,000	290,317	(14,683)
Total Sales Revenue (net)	<u>5,866,000</u>	<u>5,822,388</u>	<u>(43,612)</u>
Total Revenue	<u>7,924,004</u>	<u>7,960,175</u>	<u>36,171</u>
Expenditures			
7000 Salaries and Wages	4,419,712	4,188,676	231,036
7003 Seasonal Salaries and Wages	474,165	489,679	(15,514)
7100 Benefits	761,836	729,071	32,765
7200 Payroll Taxes	446,700	411,891	34,809
8000 Professional Services and Fees	297,261	377,028	(79,767)
8100 Supplies	450,000	701,760	(251,760)
8200 Telecommunications	140,000	158,467	(18,467)
8300 Postage and Delivery	100,999	81,108	19,891
8400 Occupancy	595,671	677,441	(81,770)
8500 Equipment Purchase, Maint	634,250	637,781	(3,531)
8600 Printing Promotion and Pub	254,108	215,959	38,149
8700 Travel	321,476	405,041	(83,565)
8800 Staff & Volunteer Development	104,747	43,096	61,651
8900 Assistance and Grants	150,000	121,639	28,361
9200 Interest Expense	115,000	124,970	(9,970)
9300 Insurance	183,000	175,195	7,805
9400 Other Expenses	80,631	157,121	(76,490)
Total Expenditures	<u>9,529,556</u>	<u>9,695,922</u>	<u>(166,367)</u>
subtotal	<u>(1,605,552)</u>	<u>(1,735,747)</u>	<u>(130,196)</u>
Non Cash Transactions			
5430 Unrealized Gain or Loss	0	96,269	96,269
9500 Depreciation	(662,000)	(688,734)	(26,734)
Total Non Cash Transactions	<u>(662,000)</u>	<u>(592,464)</u>	<u>69,536</u>
Net Revenue Over Expenditures	<u>(2,267,552)</u>	<u>(2,328,211)</u>	<u>(60,660)</u>

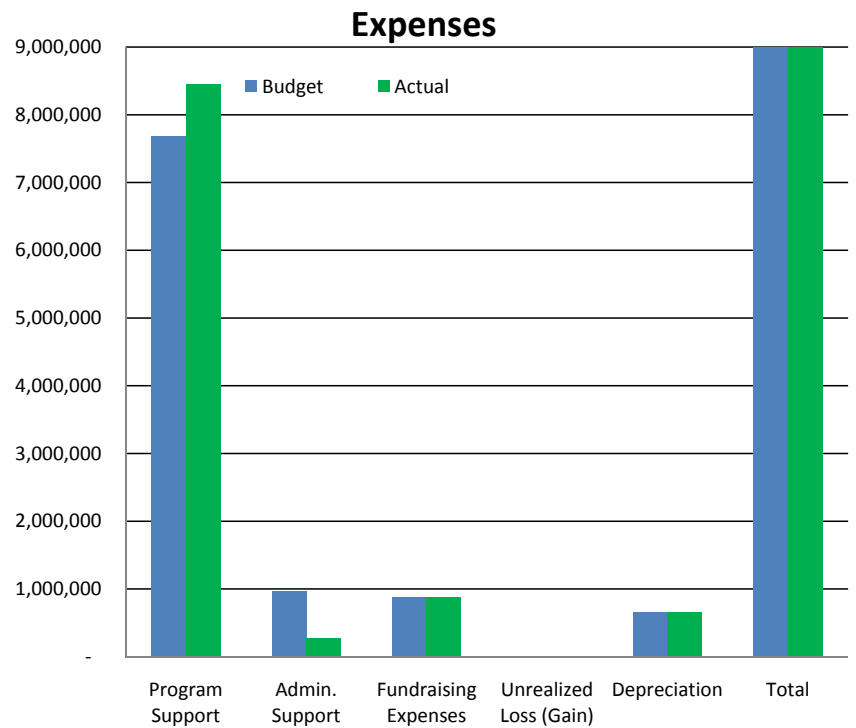
Revenue



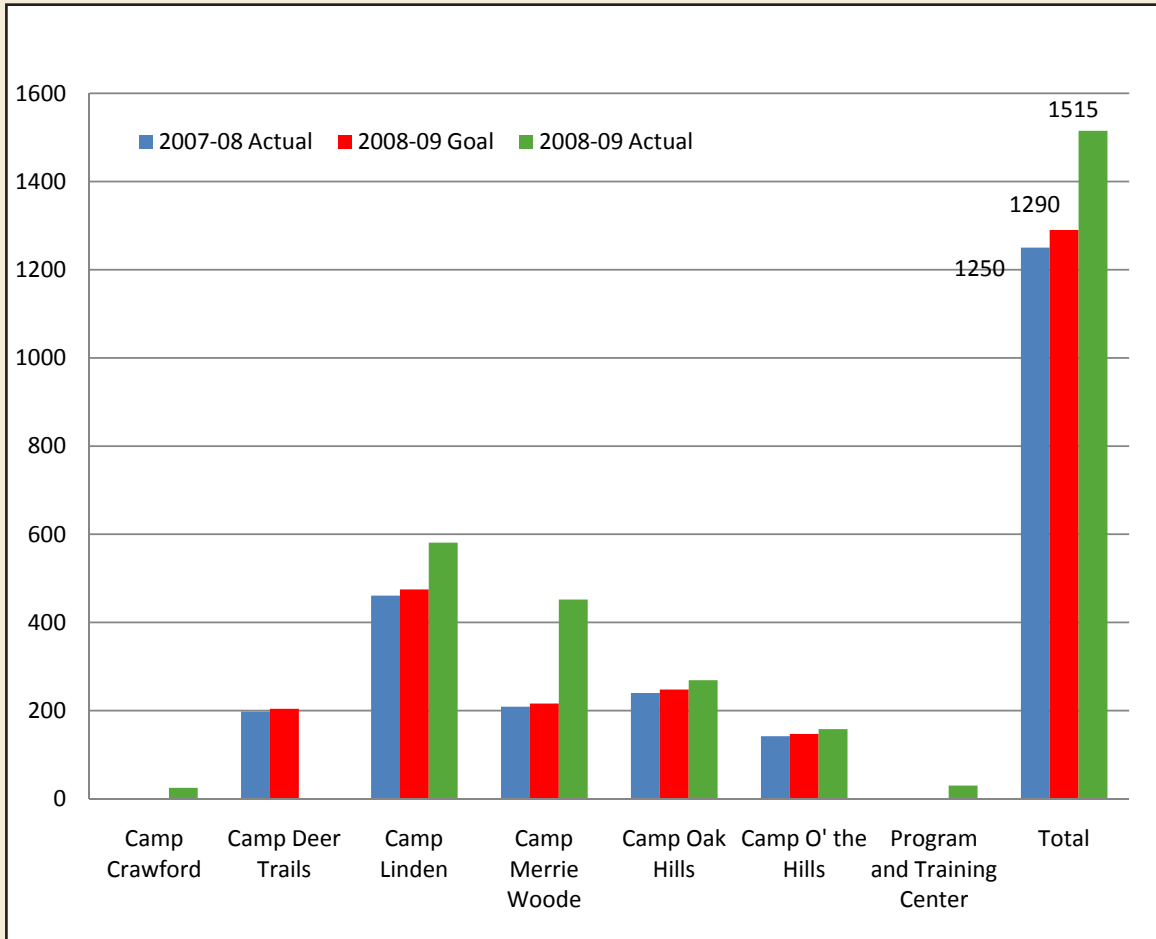
GSHOM Budget vs. Actual Revenue



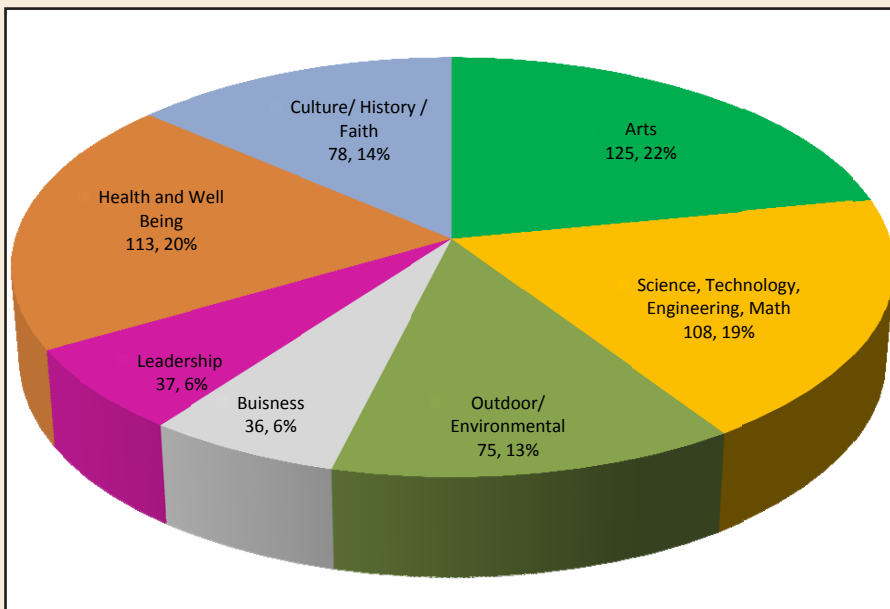
GSHOM Budget vs. Actual Expenses



2008/2009 GSHOM Resident Summer Camp Attendance



GSHOM Programs by Interest Area



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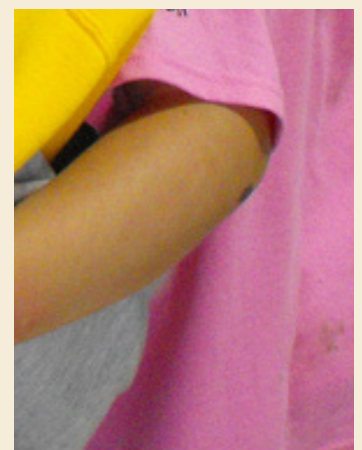
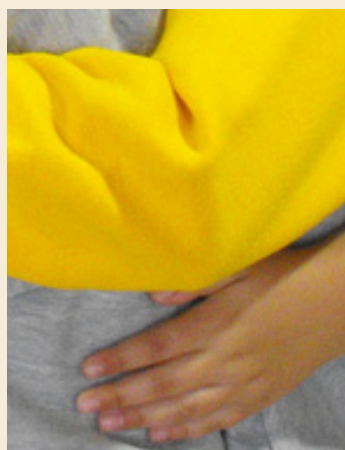
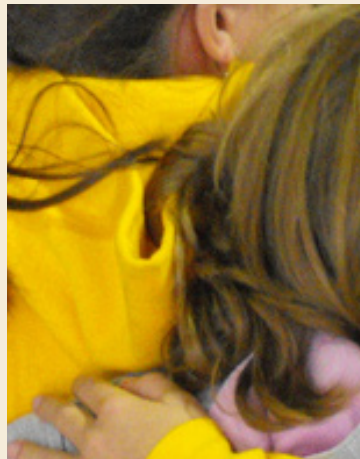
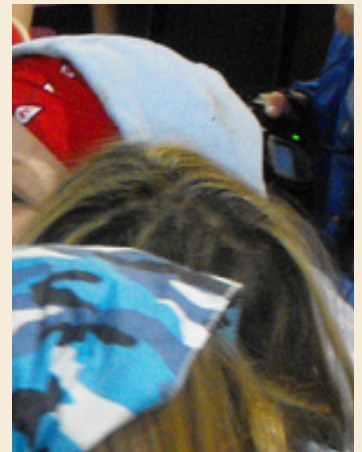
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