

Instructions and Information Regarding Troop Money-Earning Applications:

Girl Scouts can earn money in two ways:

1. Council–sponsored product programs - Sales of Girl Scout authorized products such as Girl Scout cookies, calendars, magazines, nuts or candy.
2. Troop/Group money-earning projects - Activities organized by the troop/group that are planned and carried out by girls (in partnership with adults).

Troop/Group money-earning projects must be approved by GSHOM using the Troop Money Earning Application. Money-earning projects cannot be held during council-sponsored product program sales or during United Way campaigns. Your Membership Specialist should have the dates of these events. Prior to applying for a Troop Money-Earning project, please check the Source and Safety-Wise for guidelines about Money-Earning Projects.

Building upon the following list of ideas, facilitate a group brainstorming session to determine how your group will earn money:

- Washing cars, raking leaves, and doing other lawn work
- Holding a garage or tag sale
- Recycling items
- Hosting an event, such as a games or badge workshop for GSHOM or your Girl Scout Area
- Making and selling craft items
- Ushering or helping in other ways at special events in the community
- Sponsoring dances, talent shows, fashion shows, or other forms of entertainment
- Group babysitting, such as at an Area (service unit) meeting, GSHOM function, or community organization's event or meeting
- Putting on parties or story hours for children
- Hosting a face-painting booth at a special event
- Pop can drive
- Bake sale
- Car Wash
- Gift-wrapping

Other ideas can be submitted for consideration. You may want to call your Membership Specialist while you are in the planning stages of this event.

Once an idea or two starts to gel, use the tips in the "Helping Girls with Financial Planning" section of Council Essentials to facilitate an age-appropriate, girl-led planning session. The girls will be involved in planning all details of the event. Be sure to review the safety guidelines with the girls for any event in which they participate.

Avoid fundraising for other organizations: Girl Scouts are not allowed, when identifying ourselves as Girl Scouts (such as wearing a uniform, a sash or vest, official pins, and so on), to solicit money on behalf of another organization. This includes participating in a walkathon or telethon while in uniform. You and your troop/group can, however, support another organization through take-action projects or by making a donation from your troop/group's account. Girl Scouts, as individuals, are able to participate in whatever events they choose, provided they are not wearing anything that officially identifies them as "Girl Scouts."

Please note that according to Safety-Wise Standard 29, "Product demonstration parties, raffles, drawings, games of chance, the direct solicitation of cash, and the sale or endorsement of commercial products are examples of **inappropriate** money-earning activities."

Safety-Wise also states the following, per Revised Standard 28, "Girl Scout Daisies may be involved in council-sponsored product sale activities only, and not collect money in any other way except through group dues or parental contributions."
(Amended by GSUSA Board 6/15/2008)

Areas (Service Units) may also conduct money-earning projects. The same guidelines apply for these money-earning projects as for the troop. Area (Service Unit) Money-Earning Applications must be submitted to your Membership Specialist, using this same form and instructions.

After the troop/group has made a decision regarding their money-earning project, fill out the money-earning project form and submit to your Membership Specialist at least one month prior to the planned money-earning activity.