

Fall Product Program

Troop-To-Troop Transfer

New for the 2026 Fall Product Program Season

Troops may transfer fall products directly between troops when needed. **GSHOM does not facilitate, approve, or record these transfers.**

How it Works

1) Agree

Two Troops communicate directly and agree on:

- Product(s) being transferred
- Quantity
- Which Troop is giving & receiving product
- Amount to be exchanged

2) Calculate

The receiving troop pays the transferring troop the Product value minus the 18% troop proceeds.

Product Value – 18% Troop Proceed = Amount Paid

3) Transfer

The transferring troop provides the product to the receiving troop.

If the products are being exchanged, calculate the value of each troop's product after the 18% troop proceeds are deducted, then pay the difference.

4) Document

Use a receipt booklet to document the transfer and retain the receipt for troop records.

Cookie Program Reminder

The Cookie Program transfer process has NOT changed.

Follow the existing Cookie Program procedures for all cookie transfers

Questions?

Please email our Help Desk at helpdesk@gshom.org.

Examples

Below are examples of how to complete a transfer

One-Way Transfer

Troop A → Troop B

2 Penguins = \$16

1 Whole Cashew = \$9

Total Product	\$25.00
Minus Proceeds (18%)	-\$4.50
Troop B pays Troop A	\$20.50

Even Trade

Troop A: 1 Owl

Troop B: 1 Bear

If the products have the same value, no money is exchanged.

Products are exchanged for product.

Both troops should still document the transaction.

Different-Value Trade

Troop A: 2 Cranberry Trail = \$16

Troop B: 1 Deluxe Pecan Cluster = \$9

Troop A

Total Product	\$16
Minus Proceeds	-\$2.88
Troop A total	\$13.12

Troop B

Total Product	\$9
Minus Proceeds	-\$1.62
Troop A total	\$7.38

Difference: \$13.12- \$7.38 = \$5.74

Troop B pays Troop A \$5.74